DuploCloud

Expanding AWS Infrastructure by 10x and accelerating new releases

About PartnerTap

The PartnerTap Ecosystem platform helps channel and sales teams identify the biggest revenue opportunities with each partner and share relevant information to sell into shared accounts. The PartnerTap Ecosystem platform helps channel and sales teams identify the biggest revenue opportunities with each partner and share relevant information to sell into shared accounts. With PartnerTap you can automate account mapping, control what data you share, and unlock your revenue potential with each of your partners.

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"DuploCloud handles all the complexities of setting up a secure network on AWS. Their customer support is excellent and responsive."

Jared Gholston
Co-Founder & CTO
at PartnerTap

Business Benefits

The development team expanded their AWS infrastructure by 10x and accelerated new releases by quickly spinning up fully provisioned environments, improving QA, test, and provisioning.

The company ensured security on AWS without the need to expand the IT team.

PartnerTap successfully cleared their SOC 2 audit with DuploCloud services and project guidance.

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PartnerTap **Challenges**

PartnerTap needed to automate its release process to make it more secure, stable, and repeatable, as well as remove dependencies on individual engineers. The team needed to adopt Docker to be able to modernize their CI/CD pipeline. Still, it didn't have a dedicated resource devoted to DevOps — time spent setting up Docker hadn't been prioritized. In addition, as PartnerTap onboarded more enterprise customers, managing larger sensitive datasets, the pressure to prioritize their SOC 2 audit and increase their overall security posture became critical. PartnerTap needed a partner to modernize their CI/CD process, as well as one familiar with implementing and demonstrating AWS security best practices.

DuploCloud **Benefits**

DuploCloud's DevSecOps software platform simplified spinning up new environments, easily implementing and managing the AWS services including CloudWatch, CloudTrail, GuardDuty, AWS WAF, AWS Security Hub, IAM, Security Groups, KMS, and others. In addition, the platform provided an easy-to-use UI that made it easier to share commands. The automation improved their deployment process, allowing them to keep track of deployment history. DuploCloud helped PartnerTap successfully get through the SOC 2 audit by providing penetration tests, monitoring services, and expert guidance.

About DuploCloud

DuploCloud is the industry's only low-code/no-code DevOps automation and compliance platform, designed to make DevOps and Infrastructure-as-Code accessible for all developers. Founded by the original engineers from Microsoft Azure and AWS, our software platform puts DevOps on autopilot, virtually eliminating the need for DevOps hiring and is tailor-made to empower developer self-service across growing startups, SMBs, and platform engineering teams. The DuploCloud platform translates high-level application specifications into meticulously managed cloud configurations, allowing organizations to streamline operations while maintaining rigorous security, availability, and compliance standards.